

CUSTOMER PROGRAMME OVERVIEW



Voice Conferencing **Buy 3 Get 1 Free** Promotion

For a limited time, Polycom® is offering end-user customers the opportunity to receive a FREE SoundStation® voice conferencing unit with the purchase of any three (3) SoundStation® units. It's easy to take advantage of this special offer—just purchase three of Polycom's award winning voice conferencing products and send in your claim to ensure you receive your FREE SoundStation.

How it works:

- Simply purchase any combination of three (3) qualified SoundStation products and Polycom will ship you one (1) SoundStation FREE!

Offer Dates: Until September 26th, 2003

Buy any 3 of the following products:

Product	Part number
SoundStation	2200-00455-102/107/119/120/122
SoundStation EX (expandable)	2200-01423-102/107/119/120/122
SoundStation EX with Two Extended Mics	2200-00754-102/107/119/120/122

And, receive a FREE:

SoundStation	2200-00455-102/107/119/120/122
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PROCESS:

1. PURCHASE YOUR 3 POLYCOM UNITS
2. SUBMIT YOUR VALIDATED CLAIM FORM WITH INVOICE ATTACHED
3. POLYCOM WILL THEN SEND YOU A FURTHER UNIT (SoundStation) FREE

**Claim Instructions:**

1. Purchase any three (3) qualified Polycom Voice products.
2. Complete the **Buy 3 Get 1 Free** promotion Claim Form.
3. A copy of the original invoice detailing each product purchased must accompany all **Buy 3 Get 1 Free** Claim Forms.
4. All products must be purchased on a single invoice.
5. Please fax or mail your Claim Form and proof-of-purchase (invoice) to the following:

**Polycom,
Attention EMEA Marketing,
Buy 3 Get 1 Free
270 Bath Road
Slough
Berks SL1 4DX
United Kingdom
Fax : +44-1753-723723**

Terms & Conditions:

- 1) All claims must be received at Polycom no later than September 26th, 2003. Claims received after September 26th, 2003 will not be eligible for this promotion.
- 2) Free product will be sent to qualified participants usually within 6-8 weeks after receipt of completed documentation.
- 3) This offer is available only to end-user customers who purchase qualified product from a participating Polycom Channel Partner or Dealer located in EMEA. This offer is void where prohibited or otherwise restricted by law.
- 4) Polycom is not responsible for lost, late or misdirected mail.
- 5) Sales to Polycom Channel Partner and/or Certified Dealer employees or family members do not qualify.
- 6) Polycom shall not have any responsibility for any taxes that may be assessed on any giveaway.
- 7) This promotion may not be combined with any other Polycom promotional offer.
- 8) Polycom employees are not eligible to participate in this promotion.
- 9) Offer is only valid on product purchased by an end user customer until September 26th, 2003 to be eligible for this promotion.
- 10) Polycom voice products must be purchased on a single invoice.
- 11) Polycom reserves the right to cancel this program at anytime.
- 12) Any questions regarding this rebate should be addressed to emeamarketing@polycom.com

Visit www.polycom.com for more information on Polycom's full line of award winning Voice and Video conferencing solutions

This offer is valid for eligible product purchased in EMEA only.